

# **SHANVI ENTERPRISES**

# COMPANY PROFILE



## Vision

Our vision is **to be a leading consulting firm operating in India**. Our success is measured by the value we deliverto clients, the quality of the staff we employ, and our strength and spirit as a firm. We nurture our core values, and they shape the culture of our business and define the character of Shanvi Enterprises.



### **EXECUTIVE SUMMARY**

We have approx. 15 years of expertise in Engineering & Business Consultancy, BID Management, Client Management, Risk& Project Management, Vendor & Distributor Management, Correspondence Management, New Product Development& Approval from all the respective agencies (RDSO, PESO, CPRI, NABL, IEEE, CPWD).

Our resources are a combination of professionals in different fields with different experiences.

Our planning involves identifying all the requires steps to build a structure, splitting them into defined activities.

Shanvi Enterprises specialized in services relating to themanagement, engineering and acceptance of complex program and technology. Ourstrength derives from the proven track record and the competency of our resources. Our certification process enables manufacturers and Clients to provide a visible and powerful demonstration of their commitment to safety and assurance in the Railway, PSU, EPC & PMC industries while at the same time being cost- effective.

#### **Problem Statement**

Fighting and surviving is the most difficult part of the hustle. Shanvi Enterprise assists you in eliminating your competition and appearing as the client's TOP-MOST priority. We help you enhance your business with a comprehensive and 360-degree approach.

Stagnation is the most common problem in the manufacturing industry. Some manufacturing industries are not able to expand on a large scale due to marketing problems or operational gaps. But our qualified team will bring a new flow of expansion and clients to your business in just 2 MONTHS!

Skilled manpower is the basic and crucial problem of many businesses. We have seen that enterprise always struggles to find the best-qualified manpower that will provide them with product returns. Unqualified manpower means not the optimum use of resources, losing clients to your competitors, negative returns, and wastage of resources. With the expertise of 15 years, weare recruiting qualified manpower for the capital-intensive industries.

We help you to focus on a target client, manpower attrition, losing business due to less manpower, and educating about running a market business.

## Why Shanvi?

Shanvi Enterprises ensures that every monetary value is returned to their customers in the mostprofitable way possible. We use a comprehensive approach that helps our customers work diligently and efficiently with the optimum use of resources.

We combine our experience and knowledge to develop **GREAT IDEAS** that enhance your sales and profit margins. We have a PAN-INDIA approach that enables us to focus on every requirement. Due to brilliant and specialized SOURCING, we are able to reach parts of India with comprehensive networking and bring new projects for our clients that open the new gateways of PROSPERITY &DEVELOPMENT.

JOIN US TO BE UNBEATABLE, UNSTOPPABLE & INVINCIBLE!

# Services

- NEW BUSINESS DEVELOPMENT (RAILWAY, METRO & PSU).
- APPROVAL IN RDSO, CLW, MCF & ICF.
- MARKET RESEARCH & STRATEGY PLANNING.
- RISK & SUPPLY CHAIN ANALYSIS.
- CLIENT MANAGEMENT.
- SOCIAL MARKETING & WEBSITE TAKE CARE.

# **Project Executed**

Company	Address	Work Done				
URAL SPRING Z	Bashkortostan, Russia	Market Research on the Indian Railway for Spring, especially in Wagon (CASNUB).				
C RAIL	Moscow, Russia	Market Research on the Indian Railway for , Rolling Stock, Metro & High Speed Rail.				
ACCEL	Ahemdabad, India	New Product developed CAB AC for Loco, CLW.				
4	Mumbai, India	Development of a new product for the Indian Railways (S&T) focusing on Earthing and Lighting systems & Cable Lugs (CLW).				
FANGDA	Shenzhen, China	Market research has been conducted on the Indian market pertaining to the Platform Screen Door for the Metro.				
удиди 🗫	Banglore, India	Market research has been completed on the Indian Railways, S&T, and Track.				
PROFICIENT TECHNO POWER	Noida, India	Conducting market research for the implementation of a solar system for the Indian Railways.				

# Sub-Sector (Railways & Metros)

S.No	Sector	Key Areas								
1.	Rolling Stock	LHB	EMU	Metro	Metro Wagons		Vande Bharat	HSR & Hydrogen Technology		
2.	Stations	Station Redevelopment	Metro Stations	Modal Hubs	Platform Screen Doors	Passenger Ticketing	ECS & BMS Systems	Tunneling Ventilation Systems		
3.	Infrastructure	Track Fastening Systems	New Lines	Civil Work	Soil stabilization	Depot Insights	TrackMachines	Fleet Management		
4.	Interiors & Exteriors of Coaches	Seating Systems	FRP (Composite Market)	Lighting of Coaches	Gangways	Doors	Fire Systems	Underframe Engineering		
5.	Energy Efficiency	Electric Locomotives	Traction & Propulsion	Solar Energy	Variable Drives	Re-generative braking system	Power Supply Equipment	Sustainable Buildings Insights		
6.	Signaling & Telecom	Signalling Components	New Projects	Automatic Train Control (ATC) system	Optical Fibre Cable network	Train Control Systems	Wireless communication System	Ethernet Switches		
7.	Electrification	Maintenance of Equipment	Catenary Systems	Components	Electronic Parts	Connectors	Switchgear	Pantograph		
9.	Machinery	Machinery for manufacturing Rolling Stock	TrackMachinery	Depot Machinery	Industry 4.0 Automation		Rerailing Equipment	Construction Machinery		
10.	Freight & Manufacturing	New Wagon	Latest Policy	Wagon Leasing	Containers	Improved Freight Stock	Industry Parks	SEZs		

## Methodology

Shanvi Enterprise uses a 360-degree approach to address the problems faced by other businesses. We use different mindsets and innovative marketing strategies that take your business to new heights and success. We focus on team management, not reaching clients sitting in different zones, pan India development, outsourcing, manpower recruitment, and business development strategies.

Here is a clear picture of our operations.

**Better** connectivity and sourcing are our strengths. We can identify the latest business needs in every part of India. We bring out productive projects for our clients in a better place. The new and productive projects help our clients to increase their manufacturing pace and increase their output.

Due to our pan-India approach, we can handle your business in every part of India. Our team members will approach you and use their special knowledge to solve your problem. We are experts in complex problem solving with excellent team management.

We help our clients to market their products with powerful marketing. The strong and powerful marketing of products helps to target the right audience, which increases the sale and profits of the enterprise with brand image improvement.

## Our Team

'A team is a group of many hands with one mind'.

We have a qualified team of experts with 15 years of expertise and knowledge. We make sure that every member of our team provides the best return to our clients.

We have a specialized and qualified team of 5 members that hold brilliant academic records with merit distinctions. Most of our team members are graduates and post-graduates in mechanical and electrical engineering from the top-rated universities in India. Our team members have 14 years of experience in Railway, Metro, PSU, EPC, & PMC with 16 years of liaison experience.

Comprehensive approach in social media marketing and online business development with the expertise of 8 years. Our team members have qualified experience of 12 years in tender and bid management with 13 Years of experience in business development in Railway and Metro.

We are formed on the foundation of SPECIALISATION & QUALIFICATION!

# Our Credential's

#### **MOGLI LABS INDIA PRIVATE LIMITED**

Business Office:

#### **PURCHASE ORDER**

PO Number **PO/24-25/0160** 

PO Date **Oct-25-2024** 

Expected Delivery Oct-25-2024

Date

Payment Term Advance

#### **Vendor Details**

Name

**Shanvi Enterprises** 

PAN Number

AOWPG2689F

**GSTIN** 

Point of Contact

Email

Mobile Number

AHMADABAD - Gujarat

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Location

#### **Buyer Billing Address**

#### **MOGLI LABS INDIA PRIVATE LIMITED**

777/1 and 777/2, Samoda Dhamdha Road, Bhilai, Durg, Bhilai, Chattisgarh, 490024

**GST Number** 

22AAJCM7312H1ZO

PAN Number

#### **Buyer Shipping Address**

#### **MOGLI LABS INDIA PRIVATE LIMITED**

777/1 and 777/2, Samoda Dhamdha Road, Bhilai, Durg, Bhilai, Chattisgarh, 490024

GST Number

22AAJCM7312H1ZO

PAN Number

#	Name/Description	Comment	Qty	HSN SAC	Unit of Measurement	Rate	Discount	Tax (IGST)	Tax Percentage	Total
1	Placement & Recruitment Consultancy Charges	RDSO Consulting Charge	1.0							

Net Total Amount in Words: Fourteen Lakh Sixteen Thousand And Zero Paise Only

Total

Discount

Tax (IGST)

Advance Amount

Net Total

#### Note to Vendor

#### Term & Conditions:

- 1. The completion of RDSO Approval work should ideally be within 4.5 months as per your commitment.
- 2. If the RDSO approval can be obtained within 3-4 months, a bonus of Rs. 50,000 will be given by Moglix. However, if it takes longer than 4.5 months, there will be a deduction of Rs. 50,000.
- 3. Moglix will only be paying the final agreed upon amount. No additional charges will be borne by Moglix.
- 4. Payment Term- (i) 30% advance with PO.
- (ii) 20% amount at the time of Registration.
- (iii) 30% time at the time of Factory visit.
- (iv) 20% amount After RDSO approval.
- 5. Payment will be processed within 15 days from the receipt of your invoice.

Please refer the next page for the terms and conditions

## Terms and Conditions

undefined



+91 9455131612 info@seocias.com 1F-CS-46, Ansal Plaza, Vaishali, Ghaziabad, Uttar Pradesh 201019

## TO WHOMSOEVER IT MAY CONCERN

This is to certify that *M/s Shanvi Enterprises*, with its registered office and operations based at Bungalow No. 2, Astha Homes, Barejadi, W. Rly Nandej, Ahmedabad-382435, has been entrusted by us to provide Railway Consultancy Services. Their scope of work encompassed the design, development, and implementation of Artificial Intelligence solutions tailored to Information Technology systems.

The consultancy services were executed under Purchase Order No. Shanvi/2023-24/PO-2918 dated 11.10.2023. The engagement included:

- Comprehensive technical evaluations,
- Adherence to railway compliance standards,
- Rigorous quality assessments, and
- The punctual delivery of customized solutions aligned with project objectives.

We are pleased to acknowledge the expertise, professionalism, and commitment demonstrated by M/s Shanvi Enterprises in successfully fulfilling the requirements of the project. Based on our experience, we would confidently recommend their services for similar consultancy assignments and extend our best wishes for their future

uthorized Signatory

ASHISH KOMAR



## AIR CONTROL & CHEMICAL ENGINEERING CO. LTD.

Regd. Office & Works: Barejadi (W. Rly.) Post Nandej, AHMEDABAD - 382435 (GUJ.) india Phone: (02718) 245306, 245307, 245310 • FAX: (02718) 245232 E-mail: works@accelindia.com • URL: www.accelindia.com

Ref: ACCEL/PO/2436/21-22

Date: 01 Jan 22

To,
M/s Shanvi Enterprises,
Bungalow No. 2,
Astha Homes, Barejadi, W.
Rly Nandej, Ahmedabad-382435

Subject: Performance Certificate

Dear Sir,

We hereby certify M/s Shanvi Enterprises, with its registered office and works located at Bungalow No. 2, Astha Homes, Barejadi, W. Rly Nandej, Ahmedabad-382435 dated 14.01.2020 & dated 02.12.2021 for Railway Consultancy (Foundry, RMPU & CAB AC).

The performance of **M/s Shanvi Enterprises** has been thoroughly satisfactory, and all deliverables were completed within the stipulated timeframe without any delays. Their contributions significantly supported the successful completion of the project objectives.

Authorized Signatory

Sanjay Tiwari

**HR Head** 







Date: 24-03-2022

# TO WHOMSOEVER IT MAY CONCERN

This is to certify that M/s Shanvi Enterprises, with its registered office and works located at Bungalow No. 2, Astha Homes, Barejadi, W. Rly Nandej, Ahmedabad-382435, has been engaged by us for providing Railway Consultancy Services specifically for the design, development, and implementation of various types of springs.

The services were rendered against Purchase Order No. URAL/PO/2021-22-318798 dated 11.10.2021. These consultancy services included technical evaluations, compliance with railway standards, quality assessments, and the timely delivery of solutions to meet project requirements.

We are pleased to confirm that the team at M/s Shanvi Enterprises demonstrated exceptional technical expertise and professionalism throughout the project. Their ability to deliver solutions within the agreed timelines, coupled with their commitment to quality and adherence to all regulatory and operational standards, was commendable.

We would not hesitate to recommend M/s Shanvi Enterprises for similar consultancy projects and wish them success in their future endeavors.

**Authorized Signatory** 

Vladimir Kononov

**UralSpring** 

# Thank You